

Securities and mutual funds donations are a strategic way to give.

A donation of securities or mutual fund shares is the most efficient way to give charitably. Capital gains tax does not apply, allowing you to give more by not paying tax on capital gains.

Commonly asked questions about donating a gift of shares:

What are the benefits of gifting securities directly to YMCA of Southern Interior BC instead of selling them and giving the proceeds in cash?

The short answer is, with proper planning, you'll realize even more tax savings than you would with a gift of cash. Not only can the YMCA of Southern Interior BC issue an official donation receipt (that can be claimed to save taxes) for the value of the publicly traded shares or mutual funds you transfer, but you will also not have to pay tax on any capital gains realized. In other words, you get twice the advantages you would with a gift of cash.

What are the benefits to the YMCA of Southern Interior BC?

The ability to accept securities opens the door to more gift givers, as well as larger gifts, to support our work. Most gifts of securities are larger than the average cash gifts and the higher tax savings ultimately make charitable gifts less costly so donors are able to give more.

How does the process work when you decide to donate securities?

Usually, a securities gift will be done by way of electronic transfer from your account to YMCA's account. You will need to fill in the necessary form that will instruct your bank or investment firm to send your gift.

How do I determine which securities or mutual fund units to donate?

Tax planning is important here, including who should make the gift (for example, you or your company). It's also important to be sure that the shares or mutual funds you want to transfer will qualify for the incentive (for example, not held in an RRSP, RRIF, or TFSA). Since the incentive relieves tax on capital gains, choosing securities with larger capital gains is typically a good approach.

Do I have to use the donation receipt in the tax year of my donation, or can I carry it forward?

No, you don't have to use it only in the year the gift is made. Under current tax rules, gifts made in life (meaning not in a will) can be carried forward for up to five more years. Keep in mind there is no substitute for good tax advice, and as with most tax incentives, there are specific rules and conditions to follow.

The following example scenario illustrates the added value of transferring a gift of securities:

Example	Sell Stock then Donate	Donate Stock in kind to
	Cash Proceeds	YMCA of Southern Interior BC
Donation (Fair Market Value)	\$100,000	\$100,000
Initial Cost of Stock	\$20,000	\$20,000
Capital Gain	\$80,000	\$80,000
Taxable Capital Gain (50% of gain)	\$40,000	\$0
Tax Credit (40% of donation*)	\$40,000	\$40,000
Capital Gain Tax Owing (@50%)	<u>(\$20,000)</u>	<u>\$0</u>
Net Tax Benefit from Donation	\$20,000	\$40,000
Actual Cost of \$100K Donation	\$80,000	\$60,000

*the tax credit may be as high as 44% on some of the donation amount if the donors taxable income is greater than \$200,000

We make it easy to donate securities.

Please follow these steps to transfer your shares or mutual fund units to the YMCA of Southern Interior BC in electronic form.

1. **Please complete the Transfer of Securities Form** (page 3 of this document) **with your broker and request them to use the form to initiate the transfer.** If you do not have a broker, please complete the form and fax it directly to your delivery institution.
2. Copy this form by email to:

Clayton Gall, RBC Phillips Hager & North Investment Counsel

clayton.gall@rbc.com

250-469-7401

and **Tammie Watson, VP of Philanthropy**

tammie.watson@ymcasibc.ca

250-491-8672

Please let us know how or if you would like to be recognized for your gift:

- ☐ I/We would like this gift recognized in the name(s) of:
-
- ☐ Please do not publish my name(s) as a donor to the YMCA of Southern Interior BC



With this accreditation, you can be assured that the YMCA of Southern Interior BC has met the highest standards for charities as designated by Imagine Canada.

Transfer of Securities — Letter of Direction

To make your gift to the YMCA of Southern Interior BC, please complete this form with your broker to initiate the transfer. Copy this form by email to **Clayton Gall, RBC Phillips Hager & North Investment Counsel** clayton.gall@rbc.com Tel: 250-469-7401

I, _____ am hereby donating/gifting
(Name of Donor)

_____ shares of _____
(Number of Shares) (Name of Shares)

from Financial Institution _____
(Name of Institution)

A/C _____ to the YMCA of Southern Interior BC.
(Account Number)

Please send the shares to **RBC Phillips, Hager & North Investment Counsel Inc. A/C 46315373-15**

Receiving institution information: RBC Dominion Securities Inc.
Account Transfer Department
180 Wellington Street West, 12th Floor
Toronto ON M5J 0C2
Phone: 416-313-8973 | Fax: 416-313-7493
CUID: DOMA | DTC: 5002 | Euroclear: 90065 | Dealer number: 9190

To be directed to _____
(Area of Greatest Need—OR—Name of Fund/Program)

I understand that the YMCA of Southern Interior BC will provide me with a charitable receipt based on the Fair Market Value (FMV) of the shares on the date the shares are transferred to the YMCA's account at RBC Phillips, Hager & North Investment Counsel Inc.; generally the closing value on the date of transfer. I also understand that while there may be exceptions, it is YMCA's policy to sell the shares within days of receiving the shares.

(Donor) Signature

(Witness) Signature

(Donor) Print Name

(Witness) Print Name

(Donor) Address

(Donor) City, Province, Postal Code

(Donor) Telephone Number

YMCA of Southern Interior BC Signatory

(Donor) Email Address

Date